



## Tobyhanna Army Depot

The Command, Control, Communications, Computers, Intelligence, Surveillance & Reconnaissance (C4ISR)

Logistics Support Center of Choice for Warfighter Readiness and Transformation



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**TOBYHANNA**  
ARMY DEPOT  
EXCELLENCE  
IN ELECTRONICS

# Partnering



with  
**Tobyhanna  
Army Depot**

## Teaming Up For Success

Tobyhanna Army Depot (TYAD) invites all companies interested in partnership opportunities to contact our Business Management Directorate. Successful partnerships are built upon mutual trust, and our staff will assist you through the process for a successful teaming/partnering relationship.



TYAD has an established record of maintaining enduring teaming relationships with corporations through which mutual goals are accomplished and superior-quality services provided. Our capabilities reflect a depth of expertise that allow us to take on a broad range of programs. Our services allow partners to expand their technology / capabilities and avoid generating extensive and unnecessary overhead. TYAD's logistics footprint throughout the continental United States, Europe, Asia and theaters of operation allow private industry to take full advantage of a mature infrastructure to provide full logistics support to their programs in the field, as well as utilize our vast facility located in Northeastern Pennsylvania.

We develop partnerships based on your requirements and needs. Tell us what services could support your requirements, and we will assist you in determining if a partnership is viable. We will assist you in every step of the process, from developing a Statement of Work to writing a subcontract. TYAD can also partner and assist in writing proposals in response to competitive requests issued by Department of Defense (DoD) agencies.

Partnering with TYAD allows private industry to utilize the organic industrial base to complement their own capabilities, providing a win-win situation for both the industry and the government. Partnering is not a competition, but a team working together to support the Warfighter and provide the most cost-effective, highest quality products and services.

Choosing the right partner is a highly profitable option. Don't Go It Alone -- Contact Tobyhanna Army Depot today.

### COMMAND POST PLATFORM



## JOINT ELECTRONICS DESIGNATIONS

Army Center of Industrial and Technical  
Excellence for Command, Control,  
Communications, Computers, Intelligence,  
Surveillance, and Reconnaissance (C4ISR)  
and Electronics, Avionics, and Missile  
Guidance and Control.

Air Force Technology Repair Center  
for Command, Control,  
Communications and Intelligence.



## Partnering Process

Prime Contractor / Tobyhanna Army Depot realizes that a common goal can be achieved through briefings and visits

Nondisclosure Agreement

Statement of Work

Teaming/Partnering Agreement

Cost Estimating and Schedule

Proposal Development

Government

PRIME CONTRACT

Prime Contractor

SUBCONTRACT

Tobyhanna

### Considerations:

Multiple Team Firewalls  
Advance Payment  
Flow Thru Clauses  
Firm-fixed Pricing  
Multi-year Pricing  
Incentives - Penalties

## Partnering Process

- Best value for the Government
- Provides PM options for integrator and Source of Repair
- Industry leverages Depot expertise and know-how
- Depot learns Industry Best Business practices
- Organic Facility complements Private Industry Capabilities
- Preserves Depot and Private Industry's Critical Technologies and Core Capabilities

Bottom Line . . .  
Government-Industry Partnerships Leverage Resources,  
Innovation, Leadership of each Sector to Benefit The Warfighter

## Types of Partnering

- ▶ Center of Industrial and Technical Excellence (CITE)
- ▶ Direct Sales
- ▶ Work Share Agreements
- ▶ Facility Use
- ▶ Contractor Augmentation

## Statutory and Regulatory Provisions Relevant to Public-Private Partnerships

**10 USC 2474** Requires the Military Departments to designate depot maintenance activities as Centers of Industrial and Technical Excellence (CITEs), authorizes and encourages public-private partnerships, permits performance of work related to core competencies, permits use of facilities and equipment and permits sales proceeds from public-private partnerships to be credited to depot accounts. Tobyhanna Army Depot has CITE designation for Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR) and Electronics, Avionics, & Missile Guidance & Control.

AN / ALQ - 144

**10 USC 4544** Allows Army working capital funded industrial facilities to: sell any manufactured article or service, performance of work by a non-Army entity at the Army facility, perform work

for a non-Army entity, share work with a non-Army facility, enter into a lease or facilities use agreement for facility space or equipment, and prepare / submit joint offers in competitive procurements solicited by a federal agency. Authorizes multi-year, firm fixed pricing. Expires FY09.



AN / PRC - 112



UAV SHADOW

**10 USC 2208j** Permits depots that are financed through working capital funds, to sell articles and services outside DoD if the purchaser is fulfilling a DoD contract and the contract is awarded pursuant to a public-private competition.

**10 USC 2470** A depot-level DoD activity shall be eligible to compete for the performance of any depot-level maintenance and repair workload of a Federal agency for which competitive procedures are used to select the entity to perform the workload.

**10 USC 2667** Allows leasing of non-excess facilities and equipment.

**10 USC 2208h** Supplies from a working capital funded inventory may be sold to contractors for use in performing DoD contracts. However, supplies available in inventories financed by working capital funds established under this section may be sold to contractors or used in performing contracts with the DoD. Working capital funds shall be reimbursed for supplies sold, services rendered, or work performed by charges to applicable appropriations or payments received in cash.

**10 USC 2539b** DoD laboratories and test facilities may sell, rent, lend, or give samples, drawings and manufacturing or other information (subject to rights of third persons); sell, rent, or lend government equipment or material for use on independent research and development projects; or make available services for testing to any United States persons.

**10 USC 4543** Army working capital industrial facilities (including arsenals) may sell manufactured articles to, or perform services for persons outside of DoD under certain conditions. (Extended through FY09 per Sec 844 of FY05 Defense Authorization Act).

## Business Focus Areas



### REPAIR / OVERHAUL

- ★ Total System Maintenance
- ★ Technology Insertion
- ★ Field Support
- ★ High Utilization of Automated Test Equipment
- ★ Multi-layer Circuit Board Repair
- ★ Warranty Repair
- ★ Reset
- ★ Recapitalization

### MANUFACTURING

- ★ Cable Assemblies/ Wire Harnesses
- ★ Systems Manufacturing
- ★ Prototyping
- ★ Integration
- ★ Circuit Board Assemblies
- ★ Installation Kits

### SYSTEMS INTEGRATION

- ★ Battlefield Digitization
- ★ Systems Downsizing
- ★ Computer-aided Engineering
- ★ Manufacturing
- ★ Program Management
- ★ Integrated Logistics Support
- ★ Configuration Management
- ★ Test and Design
- ★ Systems Fielding

### SUSTAINMENT SUPPORT

- ★ Life Cycle Support Services
- ★ Performance Based Logistics
- ★ Sustainment Engineering
- ★ Technology Insertion
- ★ Public-Private Partnerships
- ★ Reverse Engineering

### FORCE PROJECTION

- ★ Worldwide Technical Assistance
- ★ Field Service Representatives
- ★ Depot Level Maintenance
- ★ Forward Repair Activities
- ★ Forward Operating Location

### CONTACT:

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